

## LOUISIANA INITIATIVE FOR SMALL ENTREPRENEURSHIPS (THE HUDSON INITIATIVE)

2013-2014 FISCAL YEAR (July 1, 2013 – June 30, 2014)

Presented to

Senator Jack Donahue Senate Committee on Finance

Representative James R. Fannin House Committee on Appropriations

By Kristy H. Nichols Commissioner of Administration January 14, 2015

# LOUISIANA INITIATIVE FOR SMALL ENTREPRENEURSHIPS (THE HUDSON INITIATIVE)

#### 2013 - 2014 FISCAL YEAR STATUS

For the period July 1, 2013 through June 30, 2014, the total reported state expenditure on contracts with certified Hudson Initiative small entrepreneurships was approximately \$133,542,945.54. At the end of the June 30, 2014 fiscal year period, LED reported five hundred and ninety eight (598) certified Hudson Initiative small entrepreneurships which are also registered in LaPAC/LaGOV.

For the previous fiscal year (July 1, 2012 through June 30, 2013), the total expenditure on contracts was approximately \$175,991.461.35. The table below is an overview of expenditures to Hudson Initiative small entrepreneurships for fiscal years July 1, 2012 through June 30, 2013 and July 1, 2013 through June 30, 2014. The DOA and state agencies in concert with LED are continuing our efforts to inform businesses about the program and to encourage their certification. The DOA is also encouraging state agencies to maximize their efforts in contracting with small entrepreneurships.

#### TABLE 1

### **BREAKDOWN OF FISCAL YEAR '14 EXPENDITURES**

The chart below illustrates the expenditures on contracts with certified Hudson Initiative small entrepreneurships according to the three available procurement accounting systems used by the executive branch. These expenditures are further broken down on Attachments A and B.

HUDSON INITIATIVE SUMMARY EXPENDITURES		
	EXPENDITURES FY '13 07/01/12 – 06/30/13	EXPENDITURES FY '14 07/01/13 – 06/30/14
AGPS & CFMS Agencies (Office of Contractual Review and Facility Planning) Agencies	\$78,487,824.93	\$85,820,350.91
NON-ISIS Agencies (Universities, Colleges & LSUHSC HOSPITALS)	\$4,477,791.12	\$3,275,535.78
Department of Transportation and Development	\$ 93,025,845.30	\$44,447,058.85
TOTAL	\$175,991.461.35	\$133,542,945.54

Note: Due to our limited reporting capabilities these figures do not reflect expenditures earned by small entrepreneurships engaged as subcontractors.

#### ADDITIONAL INITIATIVE REQUIREMENTS IMPOSED BY STATUTE

- A. La. R.S. 39:2007(C) requires the Commissioner of Administration to provide periodic training for relevant state employees to acquaint them with the requirements of the initiative and administrative law related thereto.
- B. La. R.S. 39:2007(D) requires the Commissioner of Administration to conduct a training program at least semiannually to acquaint small entrepreneurships with state procurement and public contract proposal and bidding practices.

On behalf of the commissioner, the Office of State Purchasing conducted outreach activities to acquaint small entrepreneurships with state contracting and procurement and to encourage certification and to encourage small entrepreneurships to enroll in the state' electronic vendor notification system, LaGov. An example of these types of activities included:

- 11/11-15/13 LaNIGP Louisiana National Institute of Governmental Purchasing) 17<sup>th</sup> Annual Education Conference and Products Exposition: Paragon Casino, Marksville, LA.
- 04/13/14 SBA "Connecting Businesses with Contracts Procurement Opportunity" Conference, hosted by SBA at Southern University; Baton Rouge, LA.
- 06/29/14 Hammond Procurement Conference Hosted by LA PTAC at The Worley Training Center; Hammond. LA.

	Expenditure Amount
State Agency	Hudson
Board of Regents	\$2,167.70
Board of Suprs-Univ of LA System	\$26,973.11
BR Elementary & Secondary ED	\$381.00
Coastal Protection and Restoration Authority	\$461,297.83
Commissioner of Insurance	\$557,607.65
DCRT Office of Cultural Development	\$0.00
DCRT Office of Secretary	\$12,506.27
DCRT Office of State Parks	\$64,038.73
DCRT Office of Tourism	\$6,003,774.65
Dept of Agriculture & Forestry	\$36,110.83
Dept of Agriculture & Forestry Funds	\$86,006.82
Dept of Children and Family Services	\$962,602.69
Dept of Education State Activities	\$787.05
Dept of Military Affairs	\$650,069.39
Dept of Revenue	\$466,162.43
Dept of Transportation	\$44,447,058.85
Dept of Veterans Affairs	\$4,660.75
DEQ Env QIty Office of Mgmt and Fin	\$0.00
DEQ Office of Environmental Compliance	-\$843.22
DEQ Safe Drinking Water Revolvg LN	\$207,522.98
DHH Acadiana Area Human Services	\$2,677.00
DHH Capital Area Human Services	\$22,203.98
DHH Developmental Disabilities Council	\$248.86
DHH FLA Parishes Human Services	\$1,763.00
DHH Health and Hospital Office of Secretary	\$139,457.29
DHH Imperial Calcasieu Human Services Authority	\$473.10
DHH Medical Vendor Administration	\$5,513.64
DHH Metro Human Services District	\$400.00
DHH NE Delta Human Services Authority	\$300.00
DHH Office for Citizens Developmental Disability	\$4,512.59
DHH Office of Aging and Adult Services	\$6,880.64
DHH Office of Behavioral Health	\$67,039.16
DHH Office of Public Health	\$625,341.30
DHH S Central LA Human Services	\$0.00
DNR Dept of Natural Resources Office of Sec	\$301,146.17
DNR Office of Mineral Resources	\$40,439.14
DNR Office of Coastal Management	\$40,542.25
DNR Office of Conservation	\$95,889.85
DOA Administrative Services	\$34,403.00
DOA Executive Office	\$8,577.73
DOA LA Property Assistance	\$0.00
DOA Law	\$23,928.95
DOA Office of Aircraft Services	\$0.00
DOA Office of Facility Planning	\$7,543,238.85
DOA Office of Group Benefits	\$18,480.89
DOA Office of Risk Management	-\$11,684.81
DOA Office of State Purchasing	\$13,388,303.12
DOA Office of Telecommunications	\$152,982.66
DOC Administration	\$20,125.32
DOC Adult Probation and Parole	\$2,654.96
DOC Avoyelles Correctional Center	\$6,748.00
OOC Davide Wad Correctional Center	\$7,264.00
OOC Dept of Corrections	\$0.00
DOC C. Paul Phelps Correctional Center	\$0.00
OOC Dixon Correctional Inst	\$0.00
DOC La Correctional Inst for Women	\$0.00
OOC LA State Penitentiary	\$77,614.70
OOC Rayburn Correctional Center	\$1,282.00

State Agency	Expenditure Amount
State Agency	Hudson
DPS Donald J Thibodaux Training Academy	\$13,900.00
DPS Local Housing ST Juvenile Officer DPS Office of Juvenile Justice	\$29,136.09
DPS Office of Motor Vehicles	\$331,010.15
	\$74,757.81
DPS Office of State Fire Marshal	\$303,025.00
DPS Office of State Police	\$283,473.07
DPS Pubic Safety Office of Mgmt and Fin	\$14,347.00
Economic Dev. Office of Secretary	\$137,737.50
Ethics Administration	\$3,624.00
Federal Property Asst.	\$2,386.00
GOHSEP	\$33,722,343.94
LA Commission on Law Enforcement	\$208,391.95
LA Educational TV Authority	\$21.14
LA Emergency Response Network	\$150,489.76
LA School for Math Science and Arts	\$2,500.00
LA School for the Deaf & Visually Imp	\$37,277.54
LA Special Education Center	\$14,365.40
LA Tax Commission	\$44,674.21
LA War Vet Home Jackson	\$2,150.00
LA War Vet Home NE	\$0.00
LA War Vet Home NW	\$2,150.00
LA War Vet Home SE	\$47,151.95
LA War Vet Home SW	\$3,028.00
Lieutenant Governor	\$195,871.03
Louisiana Hwy Safety Commission	\$2,495,196.45
Louisiana Racing Commission	\$501.00
LUMCON	\$2,395.16
Municipal Fire Police Civil Service	\$1,751.00
New Orleans Center for Creative Arts	\$25,511.34
Office of Attorney General	\$85,879.70
Office of Business Development	\$53,230.90
Office of Eldery Affairs	\$750.00
Office of Financial Institutions	\$3,582.00
Office of Inspector General	\$10,200.00
Office of Juvenile Justice	\$0.00
Office of State Library	\$4,000.56
Office of Student Fin Asst	\$5,237.00
Parish Royalty Fund Payment	***************************************
Parish Transportation	\$751,801.69
PH and Mun-Emergency Medical Ser	\$1,003,543.17
Public Service Commission	\$9,450.00
	\$38,162.54
Recovery School District	\$3,536,486.88
Sales Tax Dedications	\$903,355.31
Secretary of State	\$119,478.62
Severance Tax Dedication	\$971,497.98
State Civil Service	\$24,078.50
State Treasurer	\$86,261.81
State Treasurer Operating	\$21,827.00
Subgrantee Assistance	\$1,400,789.33
Two Percent Fire Insurance FD	\$1,720,120.16
Video Draw Poker-LOC Gov Aid	\$1,111,842.53
WLF Management and Finance	\$54,000.00
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WLF Office of Fisheries	\$8,650.54
WLF Office of Fisheries	
WLF Dept of Wildlife and Fisheries Office of Sec WLF Office of Fisheries WLF Office of Wildlife Workforce Commission	\$8,650.54
WLF Office of Fisheries WLF Office of Wildlife Workforce Commission	\$8,650.54 \$465,087.89
WLF Office of Fisheries WLF Office of Wildlife	\$8,650.54 \$465,087.89 \$0.00

	Expenditure Amount	
Universities	Hudson	
Grambling	\$0.00	
LSU - Alexandria	\$4,866.25	
LSU - Baton Rouge	\$1,509,739.61	
LSU - Pennington	\$21,440.00	
LSU - Hebert Law	\$7,198.00	
LSU - Eunice	\$0.00	
LSU - Shreveport	\$1,805.02	
LSU Ag Center	\$22,630.20	
Louisiana Tech University	\$52,328.55	
Mc Nesse University	\$45,105.00	
Nicholls State	\$37,835.82	
Northwestern State University	\$16,895.31	
Southeastern LA University	\$105,209.29	
Southern University Baton Rouge	\$450,596.85	
Southern University New Orleans	\$59,410.11	
Southern University Shreveport	\$34,548.54	
University of Louisiana Lafayette	\$29,035.00	
University of Louisiana Monroe	\$156,702.30	
University of New Orleans	\$6,962.22	
Total	\$2,562,308.07	
LSU Health Sciences		
LSU HSC - Lallie Kemp Med. Ctr.	\$68,900.00	
LSU HSC - Shreveport	\$1,805.02	
Total	\$70,705.02	
Community & Technical Colleges		
Baton Rouge Community College/Capital Area TC	\$201,431.00	
Bossier Parish Community College	\$23,898.25	
Central Louisiana Technical College	\$0.00	
Delgado Community College	\$89,078.48	
Fletcher Community College	\$23,441.17	
LA Comm & Tech College System	\$115,173.00	
LA Delta Community College	\$144,760.00	
Northshore Technical College	\$3,857.98	
Northwest LA Technical College	\$0.00	
Nunez Community College	\$6,744.06	
River Parishes Community College	\$0.00	
South Central LA Technical College	\$0.00	
South Louisiana Community College/ Acadiana	\$0.00	
SOWELA Tech Community College	\$34,138.75	
Total	\$642,522.69	
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Grand Totals	\$133,542,945.54	